



DEPARTMENT OF THE ARMY  
U.S. ARMY MEDICAL RESEARCH AND MATERIEL COMMAND AND FORT DETRICK  
810 SCHREIDER STREET  
FORT DETRICK, MD 21702-5000

MCMR-AAU

19 FEB 2013

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: Renewed Commitment in Support of the Army's Small Business Program

1. Reference memorandum DA, SASB, 14 Jan 13, subject: Assignment of FY 2013 Small Business Targets.
2. The President challenged us to increase contract awards to reputable small business firms. Subsequent Department of Army guidance emphasized the importance of this socio-economic program. To build on this, I fully endorse command efforts to award 23 percent of contracts to reputable small businesses during FY 13. Of note, I'm pleased our FY 12 and 1st quarter FY 13 small business achievements reflect great accomplishments to date.
3. Despite the current fiscal uncertainties and budget restrictions, continue to provide equitable opportunities for small business firms to compete and win contract awards. Enclosed is a chart of our FY 12 targets and achievements, along with the most recent FY 13 targets and metrics. Please make use of our Office of Small Business Programs to assist you in meeting our President's intent.
4. I thank everyone in advance as we strive to meet and exceed the small business targets established by Department of Army. My point of contact for this information is Mr. Jerome K. Maultsby at 301-619-2471, DSN 343-2471, or [jerome.maultsby@amedd.army.mil](mailto:jerome.maultsby@amedd.army.mil).

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A handwritten signature in blue ink that reads "Joseph Carvalho, Jr." with a stylized flourish at the end.

JOSEPH CARVALHO, JR.  
BG(P), MC  
Commanding General and  
USAMEDCOM Head of the Contracting  
Activity

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EXECUTIVE SUMMARY

23 January 2013

(U) FY 12 (Year-End) & FY 13 Small Business Metrics (YTD) (U) (MCMR-AAU).

| <u>FY 12 CATEGORY</u>    | <u>TARGET (%)</u> | <u>ACHIEVED (%)</u> | <u>AMOUNT (\$M)</u> |
|--------------------------|-------------------|---------------------|---------------------|
| Small Business           | 25.9              | 23.1                | 397.8               |
| Small Disadvantaged      | 8.0               | 8.4                 | 145.8               |
| Women Owned              | 5.5               | 3.7                 | 64.3                |
| HUBZone                  | 1.0               | 0.7                 | 12.8                |
| Service Disabled Veteran | 3.0               | 3.2                 | 56.6                |
| Veteran Owned            | N/A               | 4.3                 | 75.4                |
| SBA 8(a)                 | N/A               | 5.0                 | 86.2                |

| <u>*FY13 CATEGORY</u>    | <u>TARGET (%)</u> | <u>ACHIEVED (%)</u> | <u>AMOUNT (\$M)</u> |
|--------------------------|-------------------|---------------------|---------------------|
| Small Business           | 23.0              | 13.2                | 36.3                |
| Small Disadvantaged      | 8.0               | 4.4                 | 12.3                |
| Women Owned              | 5.5               | 4.9                 | 13.5                |
| HUBZone                  | 1.0               | 0.007               | 0.20                |
| Service Disabled Veteran | 3.0               | 1.0                 | 2.8                 |
| Veteran Owned            | N/A               | 1.3                 | 3.6                 |
| SBA 8(a)                 | N/A               | 3.7                 | 10.2                |

\*Reference: FPDS-NG as of 23 January 2013

Jerome K. Maultsby/MCMR-AAU/32471  
E-mail: [Jerome.Maultsby@amedd.army.mil](mailto:Jerome.Maultsby@amedd.army.mil)

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