



REPLY TO
ATTENTION OF

DEPARTMENT OF THE ARMY
HEADQUARTERS, US ARMY MEDICAL RESEARCH AND MATERIEL COMMAND
810 SCHREIDER STREET
FORT DETRICK, MARYLAND 21702-5000

MCMR-AAU

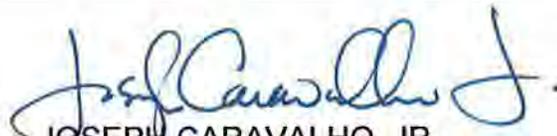
18 OCT 2013

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: Congratulations – FY13 Year-End Small Business Achievements

1. Reference memorandum MCMR-AAU, 27 June 2013, subject: 4th Quarter FY13 Support of the Army's Small Business Program.
2. Based on the 1 October 2013 report compiled through Federal Procurement Data System - Next Generation, the preliminary results indicate the US Army Medical Research and Materiel Command exceeded the small business goals in four of five small business categories; a highly noteworthy accomplishment, considering the budget constraints throughout FY13.
3. The close collaboration between Commanders, Program Managers, Contracting Officers, Contract Specialists, and the Office of Small Business Programs is precisely the type of synergy required to comply with Congressional mandates to increase contract awards to small business firms. Your combined efforts are commendable and very much appreciated!
4. As we make preparations for FY14, I encourage everyone to continue their commitment in support of maximizing opportunities and increasing contract awards to small business firms whose relevant products, services, and solutions coincide with our mission.

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Small Business Performance FY12-13



JOSEPH CARVALHO, JR.
MG, MC
Commanding General and
Head of the Contracting Activity

DISTRIBUTION:
USAMRMC A
USAG B

USAMRAA Small Business Performance FY12YTD - 13YTD

Source: FPDS-NG, Small Business Achievements by Awarding Organization Report, 10/01/2013

Program	FY12	FY12 Goal	% Achieved	FY13 Spend Thru 09/30/2013	FY13 Goal	% Achieved
Total SB Eligible Dollars	\$ 1,724,988,761			\$ 1,310,318,001		
Small Business	\$ 402,102,559	25.98%	89.72%	\$ 396,004,429	23.00%	131.40%
	23.31%			30.22%		
Small Disadvantaged Business	\$ 151,634,474	8.00%	109.88%	\$ 164,083,431	8.00%	156.53%
	8.79%			12.52%		
Women Owned Small Business	\$ 66,611,607	5.50%	70.21%	\$ 75,739,211	5.50%	105.09%
	3.86%			5.78%		
Certified HUBZone Small Business	\$ 13,006,460	1.00%	75.40%	\$ 10,440,310	1.00%	79.68%
	0.75%			0.80%		
Service-Disabled Veteran-Owned Small Business	\$ 56,849,223	3.00%	109.85%	\$ 41,559,479	3.00%	105.72%
	3.30%			3.17%		

Green	Achieved ≥ Goal
Amber	Achieved 85%+ of Goal
Red	Achieved < 85% of Goal

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