

Government-Wide Performance

FY2013 Small Business Procurement Scorecard

A

100.60%

FPDS-NG Prime Contracting Data as of Feb. 19, 2014
 eSRS Subcontracting Data as of Mar. 14, 2014

Prime Contracting Achievement:			81.44%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	22.25%	23.00%	23.39% (\$83.1 B)
Women Owned Small Business	4.00%	5.00%	4.32% (\$15.4 B)
Small Disadvantaged Business	8.00%	5.00%	8.61% (\$30.6 B)
Service Disabled Veteran Owned Small Business	3.03%	3.00%	3.38% (\$12.0 B)
HUBZone	2.01%	3.00%	1.76% (\$6.2 B)

Subcontracting Achievement:			9.29%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	33.60%	36.00%	34.00%
Women Owned Small Business	5.60%	5.00%	6.60%
Small Disadvantaged Business	5.10%	5.00%	6.70%
Service Disabled Veteran Owned Small Business	1.80%	3.00%	1.70%
HUBZone	1.30%	3.00%	1.20%

Success Factors		9.87%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	0.98	
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	0.99	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	0.97	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.96	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).	1.00	
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).	1.00	
Prime and Subcontracting Grading Scale: A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	6.91

Department of Defense

FY2013 Small Business Procurement Scorecard

B

93.55%

FPDS-NG Prime Contracting Data as of Feb. 19, 2014
 eSRS Subcontracting Data as of Mar. 14, 2014

Prime Contracting Achievement:			74.49%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	20.41%	22.50%	21.09% (\$48.3 B)
Women Owned Small Business	3.38%	5.00%	3.57% (\$8.2 B)
Small Disadvantaged Business	7.30%	5.00%	7.79% (\$17.8 B)
Service Disabled Veteran Owned Small Business	2.33%	3.00%	2.64% (\$6.0 B)
HUBZone	2.18%	3.00%	1.78% (\$4.1 B)

Subcontracting Achievement:			9.10%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	35.50%	36.70%	35.40%
Women Owned Small Business	5.70%	5.00%	5.70%
Small Disadvantaged Business	4.80%	5.00%	4.70%
Service Disabled Veteran Owned Small Business	1.90%	3.00%	2.20%
HUBZone	1.40%	3.00%	1.50%

Success Factors		9.96%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	0.97	
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSD/BU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).	1.00	
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).	1.00	
Prime and Subcontracting Grading Scale: A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	6.97

Comments:

Graded Agency:

Department of Defense (DoD) prime contracting provides our warfighters with the best possible technologies and other capabilities in an effort to deter war and protect our national interests worldwide. In accordance with the "Better Buying Power 2.0" initiatives, DoD continues its commitment to small businesses with an increased focus on training for small business professionals and identifying opportunities for small businesses in defense acquisitions through market research, competition, and subcontracting. Many of DoD's largest prime contracts are for aircraft, ships, etc., which are complex and costly. Though these sophisticated procurements are considered "small business eligible," small businesses generally do not have the infrastructure or capacity to perform such requirements while staying within the existing size standards. Despite these challenges, and operating in an environment of uncertainty created by sequestration and Government furloughs, DoD has demonstrated a commitment to small business utilization to the maximum extent practicable. Additionally, DoD improved its small business performance for FY 2013, with an overall achievement of 21.09 percent, up from 20.41 percent in FY 2012.

FY2013 Scorecard Summary By Prime Spend (with Subk and Plan Progress)

FPDS-NG Prime Contracting Data as of Feb. 19, 2014

eSRS Subcontracting Data as of Mar. 14, 2014

																Scorecard Summary Scores											
Agency	Total Eligible Dollars	Prime Goal	Prime Achievement						Sub Goal	Sub Achievement					Plan Progress Score	FY13 Overall Score	FY09 Grade	FY10 Grade	FY11 Grade	FY12 Grade	FY13 Grade						
		Small Business (Goal)	Small Business %	Small Business \$	SDB (5% Goal)	WOSB (5% Goal)	SDVO SB (3% Goal)	HUB Zone (3% Goal)	Small Business (Goal)	Small Business %	SDB (5% Goal)	WOSB (5% Goal)	SDVO SB (3% Goal)	HUB Zone (3% Goal)													
Government-Wide Performance	355,413,247,812	23.00%	23.39%	83,142,807,958	8.61%	4.32%	3.38%	1.76%	36.00%	34.00%	6.70%	6.60%	1.70%	1.20%	98.68%	100.60%											
Agency for International Development	1,441,356,142	11.00%	15.10%	217,577,428	9.44%	5.02%	2.22%	1.26%	26.50%	23.70%	1.70%	4.50%	0.20%	0.20%	98.71%	111.81%	F	C	A	B	A						
Department of Agriculture	5,171,866,527	53.50%	54.88%	2,838,366,858	12.73%	8.32%	2.76%	3.85%	21.50%	26.40%	3.30%	2.70%	0.30%	3.80%	97.57%	110.55%	A	A	A	A	A						
Department of Commerce	3,337,030,628	39.00%	39.91%	1,331,772,032	17.42%	13.33%	4.46%	0.86%	30.00%	45.90%	6.90%	8.60%	3.00%	1.60%	98.14%	110.53%	C	A	A	A	A						
Department of Defense	228,943,658,471	22.50%	21.09%	48,281,389,461	7.79%	3.57%	2.64%	1.78%	36.70%	35.40%	4.70%	5.70%	2.20%	1.50%	99.57%	93.55%	B	B	B	B	B						
Department of Education	2,619,443,441	18.50%	23.36%	611,980,160	4.39%	7.41%	0.84%	0.35%	43.50%	38.60%	5.30%	7.70%	0.50%	0.50%	99.14%	100.79%	A	C	B	C	A						
Department of Energy	21,748,134,677	7.00%	5.71%	1,242,716,594	2.63%	1.48%	0.32%	0.41%	52.00%	53.30%	13.50%	12.70%	2.30%	2.50%	96.57%	68.09%	A	B	F	F	F						
Department of Health and Human Services	19,427,101,305	20.50%	23.62%	4,588,993,620	10.02%	6.56%	1.10%	0.57%	33.00%	32.00%	5.40%	7.00%	1.20%	0.90%	100.00%	101.26%	C	A	A	A	A						
Department of Homeland Security	12,518,034,976	32.00%	30.88%	3,866,046,170	13.26%	7.04%	5.60%	3.34%	45.00%	41.80%	11.30%	9.80%	3.60%	2.60%	98.14%	110.94%	A	A	A	A	A						
Department of Housing and Urban Development	1,649,055,876	37.00%	38.67%	637,688,196	19.13%	13.56%	3.96%	0.88%	55.00%	67.60%	11.10%	11.70%	4.80%	2.70%	99.14%	109.76%	B	D	C	A	A						
Department of Justice	6,502,564,560	29.00%	26.16%	1,701,062,300	7.60%	5.77%	1.99%	0.84%	44.00%	42.50%	8.80%	9.20%	1.60%	1.00%	99.57%	91.70%	D	B	C	A	B						
Department of Labor	1,941,831,928	33.50%	38.44%	746,424,992	23.06%	7.55%	3.00%	3.16%	55.00%	61.00%	17.40%	16.30%	2.50%	4.30%	100.00%	117.42%	A	A	A	A	A						
Department of State	3,215,934,379	35.00%	38.32%	1,232,268,221	20.64%	7.67%	4.48%	2.15%	55.00%	36.30%	3.40%	6.60%	1.70%	1.70%	99.57%	111.28%	B	A	A	A	A						
Department of the Interior	2,361,323,888	51.50%	59.16%	1,396,948,930	25.29%	11.85%	4.13%	6.52%	44.50%	46.20%	10.10%	12.90%	1.60%	1.40%	96.71%	122.05%	A	A	A	A	A+						
Department of the Treasury	2,111,926,216	32.00%	39.15%	826,902,836	16.25%	10.08%	4.84%	5.54%	52.00%	6.80%	0.60%	2.10%	0.10%	0.10%	99.14%	118.02%	B	A	A+	A+	A						
Department of Transportation	1,623,393,273	38.00%	43.34%	703,653,754	19.30%	11.44%	3.89%	8.21%	50.00%	52.80%	12.80%	9.90%	1.50%	1.40%	99.14%	121.33%	A	A	A	A	A+						
Department of Veterans Affairs	18,286,074,605	34.00%	36.21%	6,621,116,581	7.92%	3.35%	19.38%	1.72%	17.50%	14.40%	0.90%	2.10%	0.50%	0.50%	99.10%	100.84%	A	A	B	A	A						
Environmental Protection Agency	1,556,681,849	42.00%	43.80%	681,824,257	14.79%	5.75%	3.58%	2.69%	55.00%	56.50%	11.40%	12.10%	4.10%	3.40%	99.57%	109.60%	A	A	A	A	A						
General Services Administration	3,508,738,365	30.00%	36.91%	1,295,011,890	17.46%	7.75%	3.36%	2.53%	25.00%	30.00%	9.60%	7.90%	0.70%	0.30%	99.57%	119.25%	C	A	A+	A+	A						
National Aeronautics and Space Administration	12,733,636,452	17.20%	21.65%	2,756,640,377	8.81%	3.68%	1.10%	1.17%	36.00%	40.30%	13.00%	10.60%	2.80%	2.40%	100.00%	105.81%	C	C	B	A	A						
National Science Foundation	277,219,176	20.00%	18.76%	52,007,012	10.77%	5.37%	2.78%	0.62%	19.00%	24.10%	8.60%	6.00%	2.90%	0.30%	97.71%	95.84%	F	C	B	C	B						
Nuclear Regulatory Commission	254,561,295	29.00%	32.74%	83,343,684	12.83%	10.07%	4.46%	2.35%	55.00%	81.00%	31.10%	3.30%	1.10%	0.90%	99.14%	117.92%	B	B	A	A	A						
Office of Personnel Management	618,492,599	19.50%	29.54%	182,674,899	9.63%	10.74%	0.84%	1.90%	55.00%	55.00%	3.20%	9.60%	11.80%	0.50%	98.57%	122.97%	F	D	C	B	A+						
Small Business Administration	106,654,792	67.00%	72.01%	76,797,476	47.34%	15.82%	7.18%	8.98%	25.00%	6.80%	0.20%	3.00%	0.00%	0.00%	96.29%	111.49%	A	B	A	A	A						
Social Security Administration	1,355,453,440	32.00%	33.08%	448,339,380	9.10%	12.74%	1.08%	1.70%	50.00%	61.30%	15.20%	5.30%	1.90%	0.10%	97.14%	101.33%	B	A	A	B	A						

Prime and Subcontracting Grading Scale:

- A+ < 150% but ≥ 120%
- A < 120% but ≥ 100%
- B < 100% but ≥ 90%
- C < 90% but ≥ 80%
- D < 80% but ≥ 70%
- F < 70%

Plan Progress Success Factor Grading Scale:

Factor Subtotal Score / 7

Count of	
A+ =	3
A =	17
B =	3
C =	0
D =	0
F =	1
Total	24