



REPLY TO  
ATTENTION OF

**DEPARTMENT OF THE ARMY**  
**HEADQUARTERS, US ARMY MEDICAL RESEARCH AND MATERIEL COMMAND**  
**AND FORT DETRICK**  
**810 SCHREIDER STREET**  
**FORT DETRICK, MARYLAND 21702-5000**

MCMR-AAU

27 JUN 2013

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: 4th Quarter FY13 Support of the Army's Small Business Program

1. Reference memorandum MCMR-AAU, 19 February 2013, subject: Renewed Commitment in Support of the Army's Small Business Program.
2. Several months ago, you responded to our collective efforts to demonstrate the command's commitment and compliance with the Department of the Army guidance to increase contract awards with reputable small business firms to meet our small business contracting goals. Enclosed is a summary of our achievements as of 28 May 2013. I commend everyone for working closely with our US Army Medical Research Acquisition Activity and Office of Small Business Programs, as we continue to show improvement in many areas.
3. As we begin the 4th quarter, remain mindful that a greater percentage of contracts are awarded. As such, I want you to emphasize early acquisition planning that considers experienced small business firms. Should you require market research assistance for a list of firms, the points of contact below can assist. I encourage everyone to continue maximizing opportunities for small business firms to compete and win contracts. This is particularly important in your high-dollar procurements for professional, scientific, technical, and medical research initiatives.
4. Thank you for continuing to meet and exceed the small business targets established by the Department of the Army. My points of contact for this information are Mr. Jerome K. Maultsby at 301-619-2471, DSN 343-2471, or [jerome.k.maultsby.civ@mail.mil](mailto:jerome.k.maultsby.civ@mail.mil), and Mr. Brian E. Martin at 301-619-8808, DSN 343-8808 or [brian.e.martin60.civ@mail.mil](mailto:brian.e.martin60.civ@mail.mil).

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JOSEPH CARVALHO, JR.  
MG, MC  
Commanding General and  
Head of the Contracting Activity

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EXECUTIVE SUMMARY

12 June 2013

(U) FY13 YTD Small Business Achievements.\* (U) (MCMR-AAU)

<u>FY13 CATEGORY</u>	<u>TARGET (%)</u>	<u>ACHIEVED (%)</u>	<u>AMOUNT (\$M)</u>
Small Business	23.0	23.4	\$160.9
Small Disadvantaged	8.0	7.7	\$ 53.0
Women Owned	5.5	5.7	\$ 39.7
HubZone	1.0	1.1	\$ 7.9
Service Disabled Veteran	3.0	1.3	\$ 9.1
Veteran Owned	N/A	2.0	\$ 13.8
SBA 8(a)	N/A	5.4	\$ 37.7

\*Reference: FPDS-NG Report as of 28 May 2013

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APPROVED BY: CAPT Keith Syring

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