



FDDBDO

FORT DETRICK

BUSINESS DEVELOPMENT OFFICE

DEVELOPING BUSINESS. BUILDING SUCCESS

Advanced Planning Briefing for Industry Conference

April 26, 2011

- Who
- What
- Where
- Why





*Dedicated to enhancing collaboration
between Fort Detrick, the Mission
Partners, and the business
community*



*Federal contract managed by Beacon
Associates, Inc.*

WHAT WE DO

- Training

- ❖ Introduction
- ❖ Writing Proposals

- Information

- ❖ Pre RFP, RFP, etc
- ❖ Mission
- ❖ Mentor/Protégé

- Forecasts (AAF)

- Tech Transfer

- Partnerships
- Subcontractors
- Market Survey

- One-on-One Meetings

201 Thomas Johnson Drive, Suite 208

Outside the Gate
FDBDO.com

Linked 



Where do we Start?

- Register on the FDBDO website
- Set up a Meeting



We help companies to better understand the Federal contracting process and bring to Fort Detrick a better, more competitive vendor.

- Promote Fort Detrick
- Economic Development
- Develop Innovation
- Increased Competition



Christine Demas

Director

christine.demas@fdbdo.com

FDBDO

201 Thomas Johnson Dr Suite #208

Frederick, MD

301-620-7071

www.fdbdo.com