

UNCLASSIFIED

EXECUTIVE SUMMARY

1 October 2007

(U) Fiscal Year End 2007 Preliminary Small Business Metrics (U) (MCMR-AAU).

According to data generated by the Federal Procurement Data System-Next Generation (FPDS-NG), and in comparison to the previous fiscal year, the total contract dollars award to small businesses by USAMRMC increased from \$356 Million to \$458 Million. This increase represents \$102 Million of procurement awards to the various small businesses which have consistently marketed relevant products, services and business solutions to the command.

In terms of contracts awards to educational institutions, our metrics reveal that of \$8.8 M awarded to academia, \$785 K was awarded to HBCU/MI, which represent 8.8%. In addition, the Congressionally Directed Medical Research Program FY 2007 metrics denote that of \$243 M awarded to educational institutions, \$39 M of these awards were made to HBCU/MI, which represents 16.0%. This represents an increase in awards to HBCU/MI from the previous fiscal year, which was calculated at \$25M.

These preliminary metrics and analysis are provided to the leadership at USAMRMC as a courtesy and are considered "unofficial" until verified by Headquarters, Department of Army. Bottom Line - USAMRMC continues to improve in its efforts in supporting small businesses and HBCU/MI.

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