

UNCLASSIFIED
EXECUTIVE SUMMARY

11 March 2008

(U) 2nd Quarter FY 2008 Small Business Metrics (U) (MCMR-SD).

Attached is the USAMRMC Office of Small Business Programs (OSBP) metrics as of 7 March 2008. The official source for these figures is the Federal Procurement Data System-Next Generation (FPDS-NG) and includes contract awards only.

The OSBP continues to take a proactive stance in developing strategies with the Directors of Contracting and PARC that will yield increased contract awards for all categories of small businesses. These strategies will also translate into USAMRMC meeting the assigned HQDA small business targets for FY 2008. The 2nd quarter small business data is prominently posted to the USAMRMC OSBP website for public viewing.

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APPROVED BY _____

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Maultsby, Jerome K Mr USAMRAA

From: Maultsby, Jerome K Mr USAMRAA
Sent: Tuesday, March 11, 2008 9:22 AM
To: Michaels, Paul G Mr USAMRAA; USAMRAA Managers; USAMRAA Directors Staff; USAMRAA ACCOUNT MANAGERS
Cc: Cardwell, Archie B Mr USAMRMC; shelia.washington@fdbdo.com; Darryl Rekemeyer; Stewart, Debi A Ms USAMRAA
Subject: USAMRMC Small Business Metrics at A Glance (as of 7 March 2008) (UNCLASSIFIED)

Attachments: Mar 08 SB Metrics.ppt

Classification: **UNCLASSIFIED**

Caveats: NONE

Good Tuesday Morning Colleagues: Please review the attached. At this juncture, we certainly appreciate everyone's effort endorsing the small business program. As a kind reminder, let's continue to work towards increasing contract awards for all small businesses, especially, Service Disabled Veteran-Owned Small Businesses (SDVOSB).

Should you, your team or customers require any assistance in the identification of reputable SDVOSB, please contact us, the FDBDO, or go on-line to www.VETBIZ.GOV, (Search for a Business) and Vendor Information Pages (VIP). The search can be conducted either through the Business Name or NAICS.



Mar 08 SB
etrics.ppt (118 KB).

Very Respectfully,

Jerome

Jerome K. Maultsby

Associate Director

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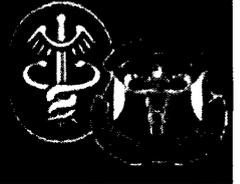
<http://www.mrmc.smallbusopps.army.mil>

<http://www.fdbdo.com>

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Caveats: NONE



Small Business Metrics at A Glance

(Source: 7 March 2008 FPDS-NG*)

<u>Category</u>	<u>Actions</u>	<u>Dollars</u>	<u>Percentage</u>	<u>Target</u>	
Small Bus.	199	\$22.0M	35.1%		48.4%
SDB	73	\$ 6.5M	10.4%		14.5%
SBA 8 (a)	12	\$ 666K	1.1%		**
Veteran	25	\$ 3.1M	5.0%		N/A
SDVOSB	11	\$ 1.5M	2.4%		2.3%
Woman OSB	44	\$ 5.6M	9.1%		7.4%
HubZone	3	\$ 547K	0.9%		1.7%

* Data is based on 350 total small business eligible actions and \$62.8M total small business eligible dollars

** Small Disadvantaged Business (SDB) and SBA 8a targets will be combined