

UNCLASSIFIED

EXECUTIVE SUMMARY

6 January 2003

(U) Frederick County's Chamber of Commerce (U) (MRMC-AAU)

The Associate Director, Small and Disadvantaged Business Utilization (ADSADBU) had an opportunity to meet with Frederick County Chamber of Commerce President and CEO, Mr. Joseph Lebherz. During the January 6, 2003 afternoon meeting, the ADSADBU provided Mr. Lebherz a brief overview of USAMRAA and some of the ADSADBU initiatives planned for this calendar year. This particular meeting was a follow-up from a previous meeting during the November 18, 2002 Women's Business Institute Procurement Fair that was held in Frederick. The ADSADBU requested the Frederick Chamber of Commerce apprise me of future meetings in which information can be provided to small businesses anxious to learn more about potential opportunities within US Army Medical Research and Materiel Command. Mr. Lebherz acknowledged that many small businesses within Frederick County would appreciate "understanding the process" in which they can compete for various types of procurements. USAMRAA and USAMRMC have participated and co-hosted at least three small business related workshops or conferences since October 2002. Since there is a continuing need to provide small businesses access to information, the Frederick Chamber of Commerce has agreed to partner with USAMRAA and USAMRMC in hosting future business seminars/workshops. In addition to including the ADSADBU office as a recipient of the Chamber's monthly newsletter, Mr. Lebherz mentioned that he would forward my name to Ms. Marie Keegan, Executive Director, Frederick County Office of Economic Development, who continues to be a strategic partner with the Chamber of Commerce. Coincidentally, Mr. Lebherz indicated that representatives from Frederick's Office of Economic Development are scheduled to attend a meeting later this week with officials from Aberdeen Proving Ground's Business Development Office (BDO).

This afternoon's meeting proved to be not only informative, but also significant in the ADSADBU's continued outreach efforts with the local business community.

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