

UNCLASSIFIED

EXECUTIVE SUMMARY

20 February 2004

(U) Procurement Workshops. (U) (MCMR-AAU). The Associate Director, Small and Disadvantaged Business Utilization (ADSADBU) participated and provided briefings in three (3) separate workshops during the past three weeks. Each workshop was co-sponsored by Army Research Lab (ARL) and National Association for Equal Opportunity in Higher Education (NAFEO). Briefings were provided to Presidents, faculty members and prospective contractors of the following: California State University San Bernardino, Alabama A& M University and Morgan State University. The purpose of each of these workshops is to provide university researchers and small businesses with vital information that will help them acquire grants and contracts with military research laboratories. Each workshop was very well attended with approximately 200 registered participants per event.

Other agencies participating in the workshops included: Engineer Research and Development Center, Research Development Engineering Command, Army Research Institute, Space and Missile Defense Command, US Army Research Laboratory Office of Counsel and Defense Technical Information Center.

The USAMRMC's ADSADBU participation in these workshops is of critical importance to encourage Historically Black Colleges and Minority Institutions (HBCU/MI) to actively participate in the grants/contract process. The goal is to increase opportunities and number of contracts/grants awarded by USAMRMC to HBCU/MI.

Jerome K. Maultsby/MCMR-AAU/32471  
E-mail: [Jerome.Maultsby@det.amedd.army.mil](mailto:Jerome.Maultsby@det.amedd.army.mil)

APPROVED BY \_\_\_\_\_

UNCLASSIFIED